

March 1, 2018

## **Effective March 30, 2018 the Johnstown Branch of Schaedler Yesco Distribution will be closed.**

After careful analysis of sales and cost data for the location, we have determined that closing our Johnstown counter is in the best interest of our business and our employee-owners.

When we entered the market in 2015, we believed there was a need for our products and our services in the Johnstown area. And we were right! We developed good business and have become a valuable partner to our Johnstown area customers. **In fact, the high quality of our logistical service has been so successful, that the majority of our area business is based on delivery service rather than through pick up at our counter location.** With this in mind, it was difficult to justify maintaining our physical location in Johnstown.

### ***The service you receive from Schaedler Yesco will not change!***

Many of you have grown accustomed to contacting April Nelson to place your orders. You'll be happy to know that April will be transferring to our Indiana branch and you will still be able to work with her to plan your purchases. If you deal with our outside sales team, you will continue to deal with the same sales rep. You will have access to the same products and your deliveries will still be made to your jobsite in the same reliable way!

While change can be difficult, we are working hard to be sure that this transition is seamless. Should you also do business with APR Supply, there will be no change as they will be remaining in the location.

If you have any questions or concerns, please don't hesitate to contact me directly. We appreciate your business and look forward to serving you again in the future.



Matt Brnik, President

717-233-1621

mbrnik@sydist.com

April Nelson  
Schaedler Yesco, Indiana  
2060 Shelly Drive, Indiana, PA 15701  
(724) 465-6000 phone  
(724) 465-8600 fax