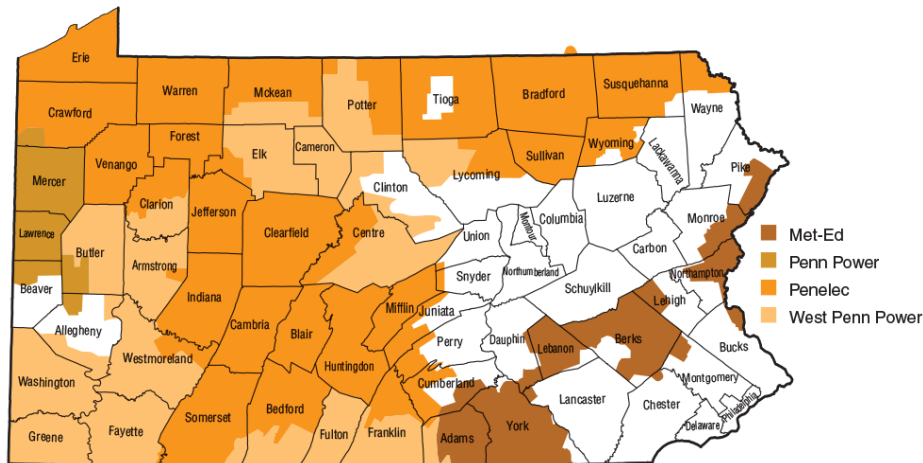


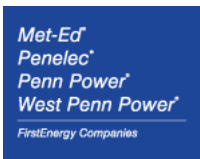
ENERGY EFFICIENCY INCENTIVE PROGRAMS

QUICK REFERENCE CARD

Save money, reduce your energy use and get paid to do it!



PROGRAM	INCENTIVES	LIMITS/REQUIREMENTS
<p>LIGHTING</p> <p>This program provides incentives to encourage participants to install high-efficiency lighting equipment and controls for retrofit/renovation of existing facilities and new construction projects.</p>	<ul style="list-style-type: none"> Per-unit incentives are available for technologies such as linear fluorescents, fixtures, LED's, and LED exit signs. Lighting equipment that does not meet the requirements of the prescriptive program may be incentivized on a \$/kWh performance basis. 	<ul style="list-style-type: none"> Incentives are capped at total equipment cost (excluding taxes). See the program website for more details regarding specific requirements for each technology.
<p>CUSTOM EQUIPMENT</p> <p>This program offers incentives for technologies or customer-specific energy efficiency projects that do not meet the eligibility criteria for other business programs.</p>	<ul style="list-style-type: none"> Custom equipment projects are eligible for incentives on a \$/kWh performance basis. Per-unit incentives are available for variable speed drives and three phase motors. 	<ul style="list-style-type: none"> Incentives are limited to 50% of the total project cost, including labor.
<p>CUSTOM BUILDINGS</p> <p>This program offers incentives for retrofits and new construction projects that include technologies or customer-specific energy efficiency projects that do not meet the eligibility criteria for other business programs.</p>	<ul style="list-style-type: none"> Custom building projects include building shell and systems improvements (windows replacement, addition of insulation, roof replacement, etc.) that reduce energy consumption and demand by improving building energy performance. Custom building projects are offered an incentive on a \$/kWh performance basis. 	<ul style="list-style-type: none"> Projects must meet minimum annual energy savings of at least 20,000 kWh/year. Incentives are limited to 50% of the total project cost.



Unless otherwise noted, pre-approval is encouraged prior to purchasing equipment to ensure it meets program requirements and is eligible for incentives. Projects completed within the last 180 days may also be eligible for incentives.

See back of card for more information

PROGRAM	INCENTIVES	LIMITS/REQUIREMENTS
<p>APPLIANCES & ELECTRONICS This program offers incentives to participants to install high-efficiency equipment such as ENERGY STAR®-certified appliances and electronics.</p>	<p>Per-unit incentives are available for ENERGY STAR equipment such as:</p> <ul style="list-style-type: none"> • commercial clothes washers/dryers • refrigerators & freezers • heat pump/solar water heaters • window AC units • pre-rinse spray nozzles • UPSs & and office equipment 	<ul style="list-style-type: none"> • Incentives are capped at total equipment cost.
<p>HVAC This program offers incentives to install and encourage participants to install high-efficiency heating, ventilation and air conditioning equipment.</p>	<p>Flat-rate per unit or per-ton capacity incentives are available for:</p> <ul style="list-style-type: none"> • air conditioners • water-cooled electric chillers • heat pumps • PTAC/PTHP 	<ul style="list-style-type: none"> • HVAC equipment must be for ambient cooling applications only and must meet or exceed the minimum efficiency rating required for the equipment type and cooling capacity. • Only new equipment is eligible for incentives.
<p>FOOD SERVICE EQUIPMENT This program offers incentives to install high-efficiency food service equipment and equipment controls.</p>	<p>Incentives are available for ENERGY STAR equipment such as:</p> <ul style="list-style-type: none"> • ice machines • commercial reach-in refrigerators/freezers • refrigerated display cases/walk-ins • electric combination/convection ovens, steam cookers, and other select food service equipment • anti-sweat heater controls & vending machine controls 	<ul style="list-style-type: none"> • Incentives are capped at total equipment cost (excluding taxes). • Only new equipment is eligible for incentives.
<p>MUNICIPAL TRAFFIC LIGHTING This program offers incentives to install high-efficiency traffic signals through per-unit incentives.</p>	<p>Incentives are available on a fixture basis for converting to 8" & 12" LED round & turn arrow traffic signals, and on a fixture basis for 9", 12", & 16" pedestrian signals.</p>	<ul style="list-style-type: none"> • Incentives are capped at total equipment cost (excluding taxes). • Only new equipment is eligible for incentives.
<p>FACILITY AUDITS This program is intended to encourage customers to acquire a detailed ASHRAE Level 2 third party energy audit for their buildings or industrial processes or systems.</p>	<p>Incentives are paid up to 50% of the cost of the audit, for the installation of qualifying audit-recommended measures that are incented through FirstEnergy's Pennsylvania utilities' C&I Energy Efficient Equipment Programs.</p>	<ul style="list-style-type: none"> • Audit incentive requests require pre-approval prior to the participant signing a contract with the audit service provider. • Studies must be provided by individuals or firms that are capable of performing energy audits that meet the program guidelines. • Audits should be sufficiently detailed to meet ASHRAE Level II audit guidelines. • Energy conservation measures (ECMs) from at least three major end use areas must be evaluated. • ECMs must be implemented within 18 months of completing the audit or before May 31, 2021.

All programs are subject to change without notice.

These programs are being offered pursuant to Pennsylvania Act 129 of 2008 and are designed to help meet the state's goals to reduce both electricity usage and peak demand while encouraging commercial and industrial customers to save energy and money.

APPLICATION ASSISTANCE WEBINARS COMING SOON



FOR MORE INFORMATION

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